

Q2 2016 Results

August 9, 2016



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Group Highlights



Q2 2016 KEY TAKEAWAYS

- 1 Successful group transformation with closing of Cablevision (Optimum¹) and media acquisitions
- 2 France: improving churn and revenue trends in difficult market environment
- 3 Portugal: improving revenue trends with sustained margin expansion
- 4 Altice USA: unique combination of top-line growth and margin expansion with best Q2 in years
- 5 Israel return to growth, and Dominican Republic continued strong growth
- 6 Robust, long-term capital structure with strong liquidity

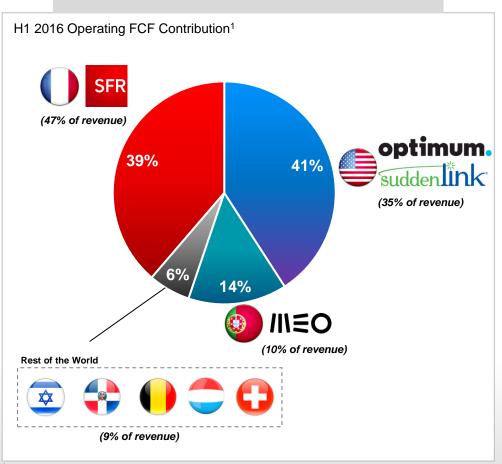
¹ "Optimum" financials shown in this release refer to total company earnings from the business previously known as Cablevision Systems Corporation (e.g. including Lightpath), not just from the "Cable" segment, excluding Newsday Media Group (75% stake disposed on 7 July, 2016)



TRANSFORMATION INTO LEADING TRANSATLANTIC OPERATOR

BALANCED FOOTPRINT IN EUROPE AND THE US

Operating Cash Flow Contribution by Segment



- + Critical global scale
- + Enhanced diversification
- + US c.40% of portfolio and growing
- + c.70% fixed / cable revenue²



¹ Based on pro forma consolidated Operating FCF (defined as EBITDA less Capex) contribution, excluding corporate segment (€-24.5m)

 $^{^{\}rm 2}$ Fixed B2C and B2B revenue contribution to total B2C and B2B segments

FIXED OPERATIONAL MOMENTUM BY MAIN MARKETS

INTEGRATED FIBER / CABLE CONVERGENCE STRATEGY

Last Twelve Months (ending June 2016) B2C Net Adds ('000)



Fixed Customers Relationships

-167

Fiber / Cable Video

+251

Fiber / Cable **Broadband**

+294

Fiber convergence to drive growth



Fixed Customers Relationships

-82

Fiber Video

+40

Fiber Broadband

+45

Fiber growth accelerating with investments



Fixed Customer Relationships

+42

Fiber / Cable Video

-41

Fiber / Cable **Broadband**

+71

Strongest Q2 in years despite seasonality



Fixed Customer Relationships

+30

Fiber / Cable Video

-60

Fiber / Cable **Broadband**

+73

Strongest Q2 since 2012



Fixed Customer Relationships

-184

Fiber / Cable Video

+185

Fiber / Cable **Broadband**

+522

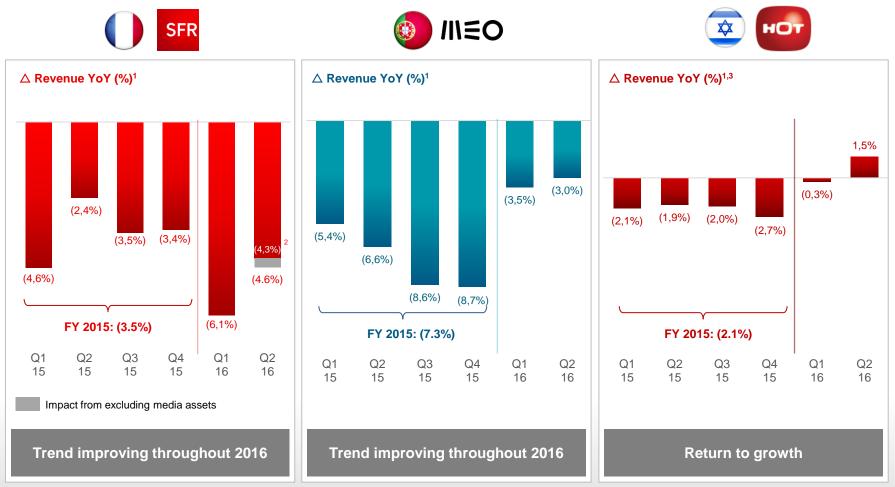
Focus on improving operational performance



¹Optimum numbers include both residential and commercial segments

EUROPE BUSINESS DYNAMICS

IMPROVING REVENUE TRAJECTORY IN FRANCE, PORTUGAL AND ISRAEL



¹ Revenue growth rates presented on a standalone reporting basis



² SFR revenue including media assets in Q2 2016 declined by 4.3% (i.e. NextRadioTV, rebranded SFR RadioTV, and Altice Media Group France)

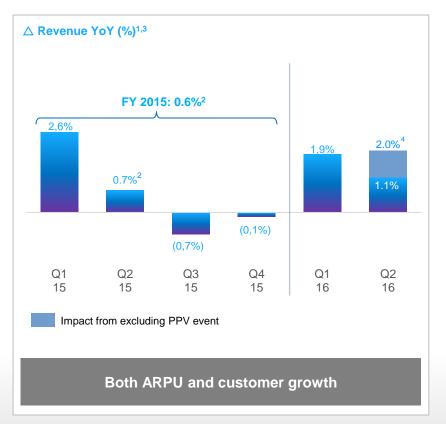
³ In constant currency

US BUSINESS DYNAMICS STRONG UNDERLYING GROWTH











¹ Revenue growth rates presented on a standalone reporting basis and in local currency

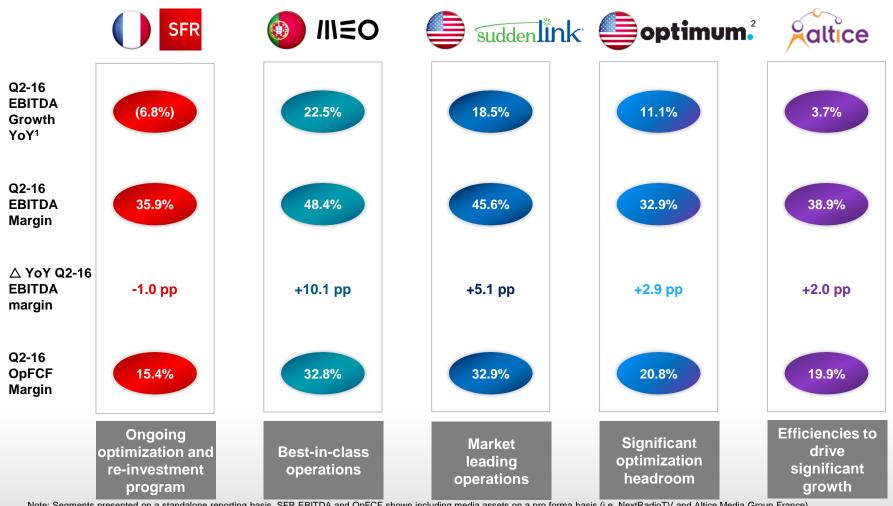
² Ex-PPV event in Q2-15 for both Suddenlink and Optimum

³ All company's revenues excluding Newsday

⁴ Q2 16 revenue growth excluding PPV event revenue in Q2 15: 5.7% for Suddenlink, 2.0% YoY for Optimum

MARGINS BY MAIN MARKETS

MEO / SUDDENLINK BEST-IN-CLASS MARGINS, MATERIAL UPSIDE IN SFR / OPTIMUM



Note: Segments presented on a standalone reporting basis. SFR EBITDA and OpFCF shown including media assets on a pro forma basis (i.e. NextRadioTV and Altice Media Group France) ¹ EBITDA growth rate shown in constant currency for Suddenlink, Optimum and Altice Group

² Financials excluding Newsday

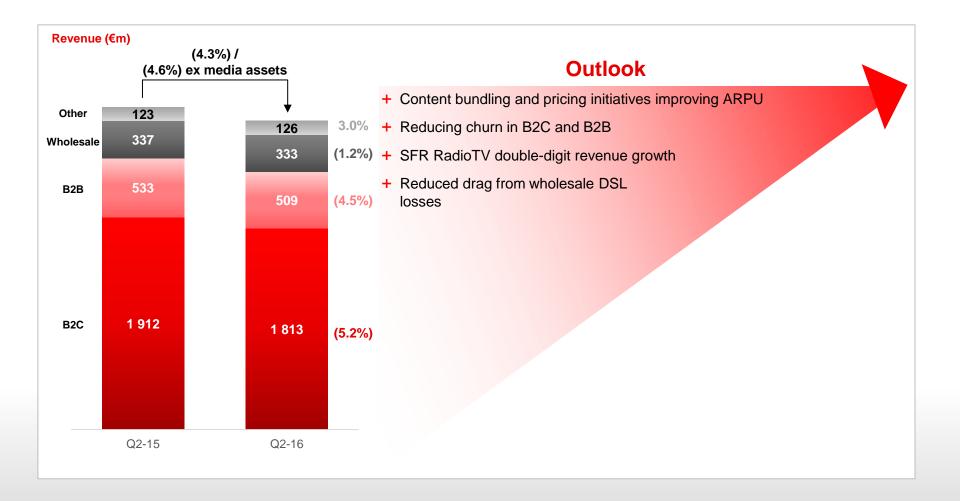




Business Review

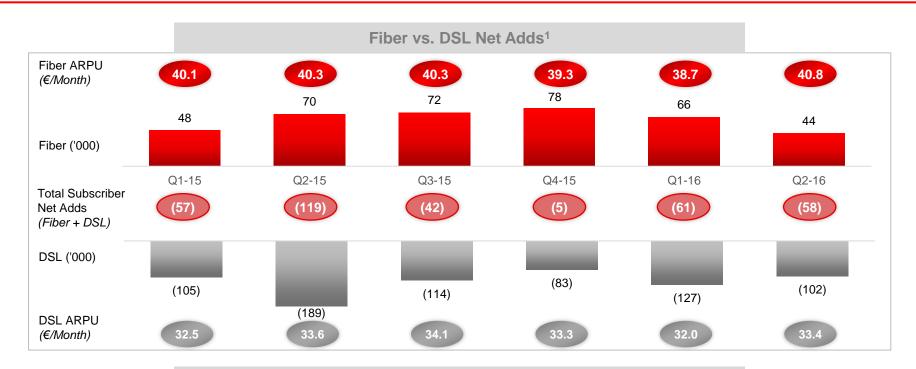








FOCUS ON CHURN REDUCTION AND RE-ACCELERATING FIBER GROWTH



Fiber Strategy

Monetizing market-leading fiber coverage and network expansion:

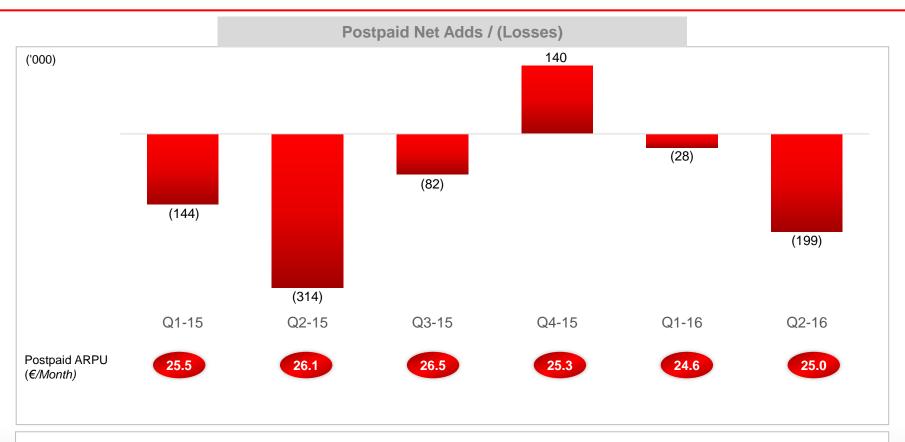
- Focus on accelarating fiber additions and DSL migrations to drive growth
- Slowdown in fiber additions due to market promotions and transitory period before launch of new product suite

¹ Unique subscriber net additions





ARPU STABILIZATION AND REDUCED NET LOSSES YOY

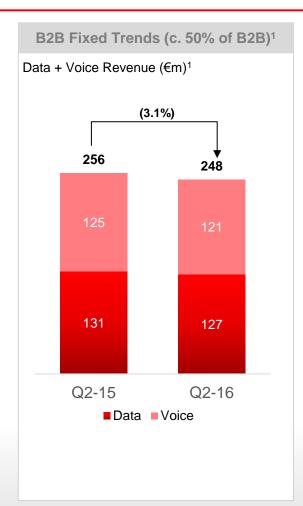


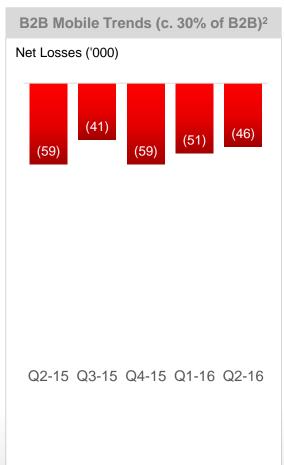
- ARPU stabilised from content bundling and pricing initiatives, reduced churn YoY; early benefits of investments
- Low-end segment characterised by heavy promotions since end of Q3-15
- SFR reacted less to loss-making offers by competitors in Q2

TRANSFORMATION IN A DECLINING MARKET



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B2B Action Plan

- Network quality of service improvements reducing churn (e.g. mobile revenue now flat QoQ)
- Fixed delivery backlog reduced complexity and harmonised sales approach
- B2B ICT trends (c.20% B2B) new product pipeline, growth opportunities in housing, hosting services, and security

¹ The figures shown in the section for France are SFR standalone financials. These numbers may vary from financials published as part of the consolidated Altice N.V. financials for France after elimination of intercompany transactions between SFR and other companies of the Altice Group ² Ex-M2M





TOP OPERATIONAL PRIORITIES

ACTION PLAN FOR NEXT PHASE OF SFR TURNAROUND



- Achieve 2017 network targets: #1 fiber and 4G+ network
- Monetize content investments: SFR NEWS, SFR SPORT, SFR PLAY and SFR PRESS bundles
- Transfer best customer service practices from MEO / HOT to reduce churn
- Improve sales, installation and IT processes to accelerate DSL → Fiber migrations and B2B transformation
- 5 Improving SFR brand perception: **#NEW**SFR
- 6 Enhanced "back to school" offers for Q3
- Corporate reorganization to more effectively compete

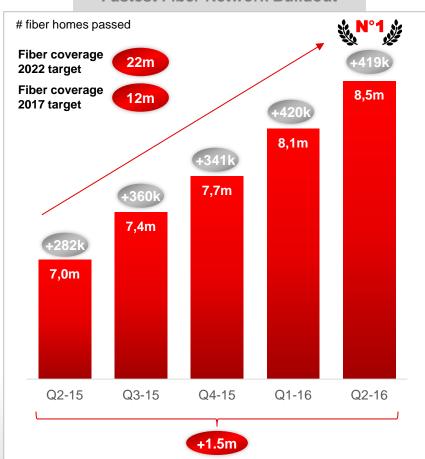


ACCELERATED NETWORK INVESTMENTS

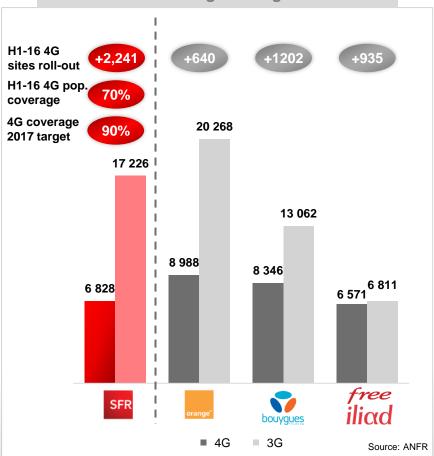




Fastest Fiber Network Buildout



On Track of Building Leading 4G Network

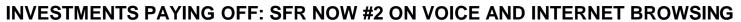


Building the best, fastest and most widely available fiber and mobile networks in France





IMPROVED MOBILE NETWORK QUALITY

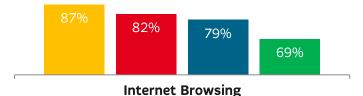




ARCEP July 2016 Results



Calls lasting 2 minutes with a perfect quality



Web pages loaded in less than 10 secondes

dense / rural areas, on highways, and on the TGV

+ SFR is #2 operator on average, across all dense / less

- + In dense areas, +4% improvement for voice quality and +8% for internet browsing respectively YoY
- + 4G / 4G+ coverage to be on par with market leader by 2017 with continued investments in 3G voice quality







Source: ARCEP





STRATEGIC CONTENT AND CONVERGENCE INITIATIVES

REDUCE CHURN, INCREASE ARPU AND REVENUE GROWTH













- SFR RadioTV very strong growth
- BFMTV #1 news channel¹
- c.28m RMC Decouverte monthly viewers







- Launch of BFM sport in June
- Premier League launches 13 August





- 3.2m app downloads
- c.40 titles today: 3rd party diversification





#1 S-VOD service in France

Strong operational momentum supporting communications business

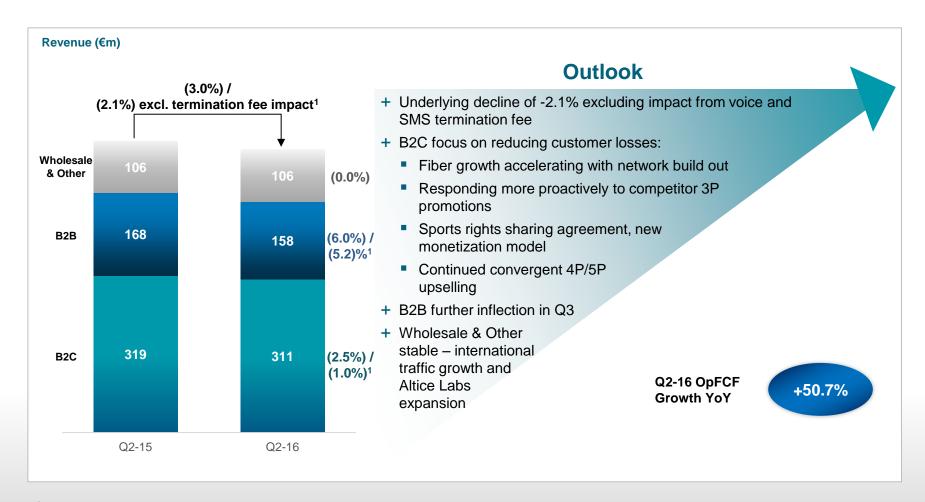
¹ In terms of audience share



MEO BUSINESS DYNAMICS AND OUTLOOK

STRONG B2C BUSINESS AND RECOVERING B2B SEGMENT





¹ Excluding impact from voice termination fee reduction of 30% in September 2015 and SMS termination fee reduction of 35% in April 16

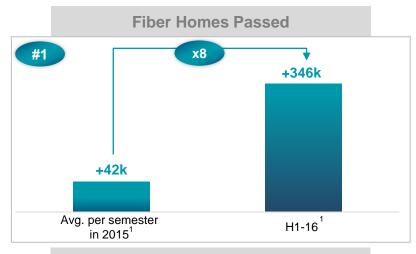


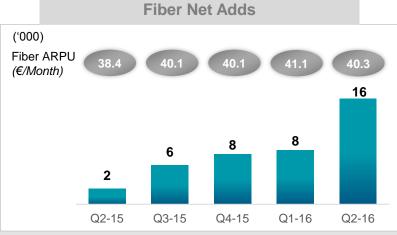


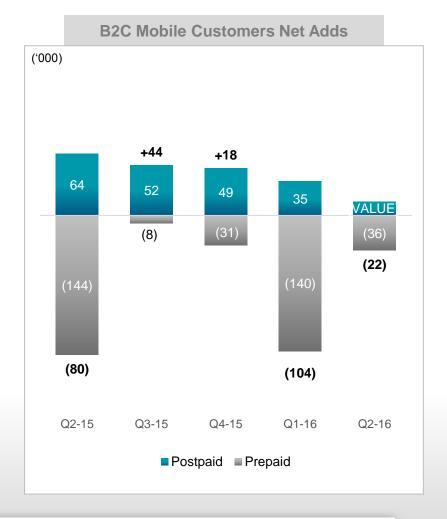
MEO ACCELERATED NETWORK INVESTMENTS

RAPID FIBER NETWORK EXPANSION TO SUPPORT CONVERGENT GROWTH







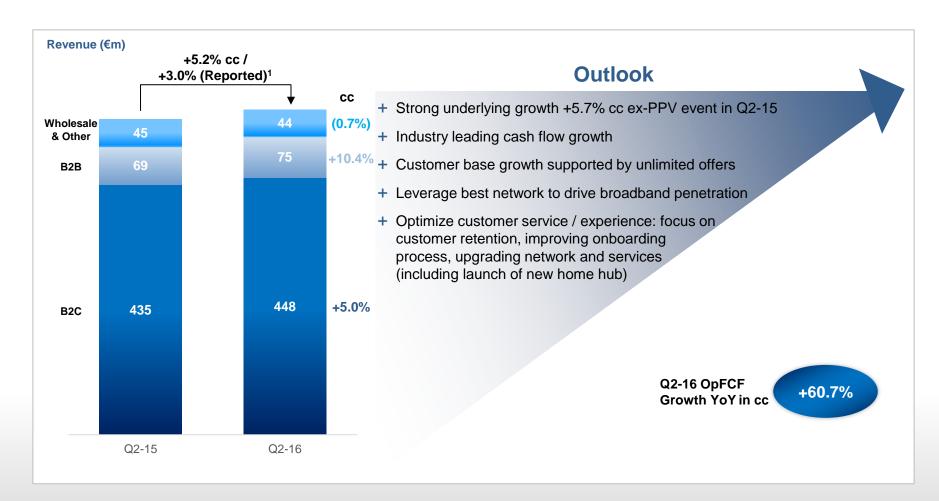




¹ Excluding Vodafone sharing agreement

Sudden link BUSINESS DYNAMICS AND OUTLOOK STRONG GROWTH



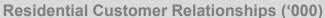


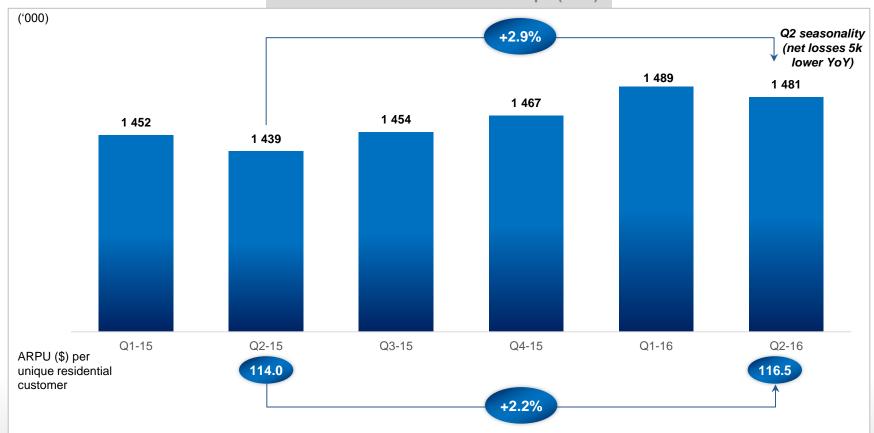
¹ Reported revenue growth shown in Euro terms











Total revenue growth¹: 5.7% YoY (cc)

¹ Including B2B, wholesale and other revenue, ex-PPV event in Q2-15 (5.2% on a constant currency basis including PPV event)

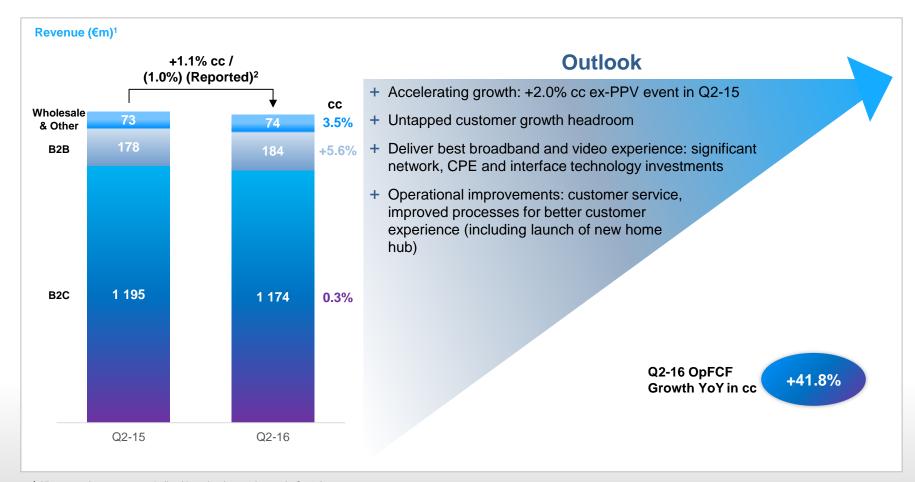




optimum.

BUSINESS DYNAMICS AND OUTLOOK FOCUS ON DRIVING CUSTOMER RELATIONSHIPS WITH NEW BUNDLES





¹ All company's revenues excluding Newsday (+0.3% impact in Q2 16)



² Reported revenue growth shown in Euro terms

optimum. FIXED LINE BUSINESS STRONGEST OPERATIONAL PERFORMANCE SINCE 2012





Total revenue growth¹: 2.0% YoY (cc)



¹ Including wholesale and other revenue, ex-PPV event in Q2-15 (1.1% on a constant currency basis including PPV event)

suddenlink ALTICE USA TOP OPERATIONAL PRIORITIES optimum. ACTION PLAN FOR GROWTH AND EFFICIENCIES



- 1 New management team
- 2 Next phase of integration between Suddenlink and Optimum
- 3 Focus on accelerating growth with better services and bundling strategy
- 4 Acceleration of Suddenlink's Project Gigaspeed; upgrading Optimum to fiber
- 5 Implementation of efficiencies from 2H
- 6 Development and roll-out of home hub



Financial Review



PRO FORMA CONSOLIDATED FINANCIALS¹

€m		Q2-15	Q2-16	YoY Reported Growth	YoY Constant Currency Growth
Revenue	France (SFR)	2,904	2,781	(4.3%)	(4.3%)
	Altice International	1,092	1,104	1.1%	2.0%
	US (Optimum)	1,447	1,432	(1.0%)	1.1%
	US (Suddenlink)	550	566	3.0%	5.2%
	Intersegment Adjustments ²	(10)	(55)	-	-
	Altice N.V. Consolidated	5,982	5,828	(2.6%)	(1.7%)
	France (SFR)	1,071	999	(6.8%)	(6.8%)
	Margin (%)	36.9%	35.9%		
	Altice International	474	545	14.8%	15.8%
	Margin (%)	43.5%	49.3%		
Adjusted EBITDA	US (Optimum)	433	471	8.7%	11.1%
	Margin (%)	29.9%	32.9%		
	US (Suddenlink)	223	258	16.0%	18.5%
	Margin (%)	40.5%	45.6%		
	Corporate Costs ³	3	(7)	-	-
	Altice N.V. Consolidated	2,205	2,265	2.7%	3.7%
OpFCF	France (SFR)	665	427	(35.7%)	(35.7%)
	Altice International	251	254	1.0%	1.5%
	US (Optimum)	214	297	38.8%	41.8%
	US (Suddenlink)	119	186	57.3%	60.7%
	Corporate Costs ³	3	(7)	-	-
	Altice N.V. Consolidated	1,252	1,157	(7.6%)	(6.6%)

¹ The figures shown in this presentation are pro forma defined here as results of the Altice N.V. Group as if all acquisitions had occurred on 1/1/15, including PT Portugal (MEO), Suddenlink, Cablevision (Optimum), NextRadioTV and Altice Media Group France (and excluding Newsday Media Group, Cabovisao, ONI, La Reunion and Mayotte mobile activities as if the disposals occurred on 1/1/15). Segments presented on a standalone reporting basis and Altice Group figures presented on a consolidated basis. SFR figures shown including media assets on a pro forma basis (i.e. NextRadioTV and Altice Media Group). NextRadioTV in Q2 2016 contributed €65.3m, €20.6m and €7.4m to revenue, EBITDA and capex on a pro forma basis respectively (€58.0m, €16.2m and €0m in Q2 2015 respectively). Altice Media Group in Q2 2016 contributed €60.9m, €-0.9m and €0m to revenue, EBITDA and capex on a pro forma basis respectively (€64.5m, €-5.2m and €0m in Q2 2015 respectively)

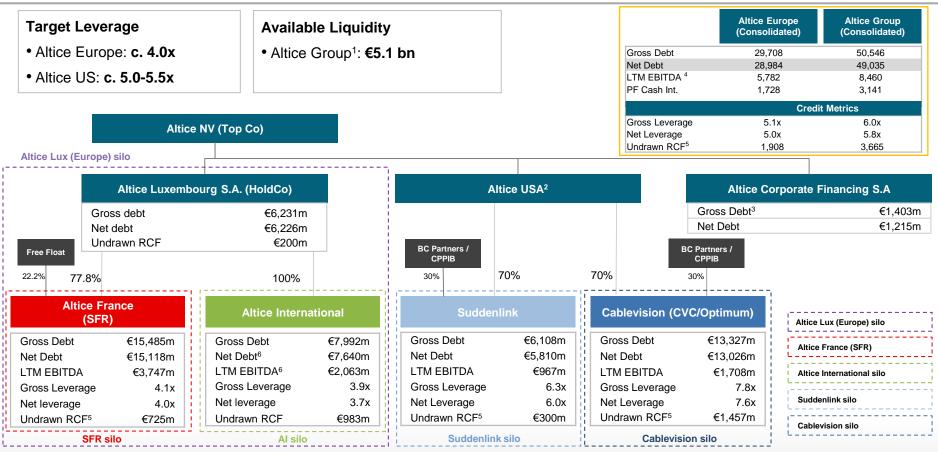


² Including corporate revenue of €35.8m in Q2 2016 and €8.0m in Q2 2015

³ Corporate costs after intersegment adjustments on a consolidated basis were €9.2m in Q2 2016 and €5.2m in Q2 2015

OVERVIEW OF ALTICE GROUP DEBT

DIVERSIFIED SILOS



Note: LTM financial information as of Q2-16 for Altice Group and excluding pension liabilities for Portugal Telecom. CMCSA collar loan at CVC not included in debt and leverage figures



¹Total group cash of €1,511m (including €188m of cash at ANV/ACF) and total undrawn RCF of €3,665m (total RCF of €4,488m net of €134m LOCs and €688m RCF drawn), net of €61m of restricted cash at CVC

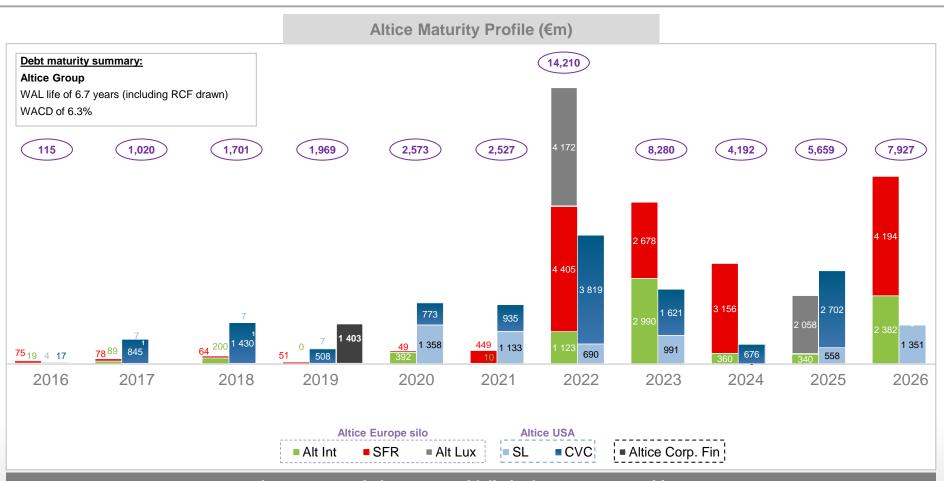
² Altice USA debt figures shown do not include a \$500m vendor note from existing sponsors (BC Partners and CPPIB) used to finance the acquisition of Suddenlink with interest on the note payable in kind. It also does not include a \$525m shareholder loan from existing sponsors to fund their portion of the equity funding of the acquisition of CVC (Optimum)

³ Total size of facility (now fully drawn) reduced due to lower cash needs than anticipated at CVC

⁴ Altice Europe (Consolidated) LTM EBITDA includes €(27m) corporate costs / consolidation adjustments to standalone EBITDA figures. Altice Group (Consolidated) includes additional €3m corporate costs / consolidation adjustments

⁵ France RCF of €1,125m net €400m drawn. SL RCF of €315m net of €15m LOCs. CVC RCF of €1,865m net of €119m LOCs and €288m drawn

OVERVIEW OF ALTICE GROUP MATURITY PROFILE



Long-term capital structure with limited near-term maturities

Note: Maturity profile excluding leases/other debt (c.€370m), includes RCFs drawn of c.€400m at Altice Europe and €288m for CVC shown at their maturity date. WAL and WACD stats exclude finance leases/other debt and France media debt of €115m

¹ CVC revolver can be drawn to term out these amortisations



Q&A





Appendix



FIXED AND MOBILE BUSINESSES

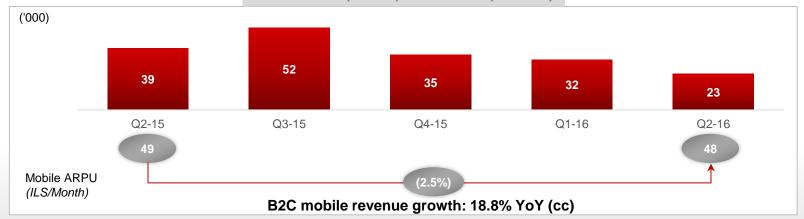


TOTAL REVENUE BACK TO GROWTH AS FIXED BASE HAS STABLISED

B2C and **B2B** Fixed Net Adds / (Losses)



B2C Mobile (UMTS) Net Adds / (Losses)



Total revenue growth¹: 1.5% YoY (cc)

¹ Including B2B and wholesale revenue



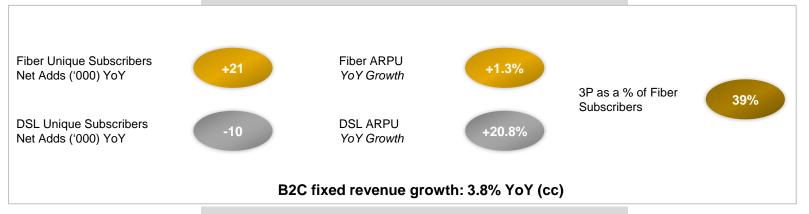


DOMINICAN REPUBLIC





Fiber Migration and Increasing 3P Penetration



Expanding Mobile Coverage and Accelerating Growth



Total revenue growth¹: 5.1% YoY (cc)

¹ Including B2B and wholesale revenue





PRO FORMA CONSOLIDATED REVENUE¹

€m	Q2-15	Q2-16	YoY Reported Growth	YoY Constant Currency Growth
France	2,904	2,781	(4.3%)	(4.3%)
o/w NextRadioTV	58	65	12.6%	12.6%
US (Optimum)	1,447	1,432	(1.0%)	1.1%
US (Suddenlink)	550	566	3.0%	5.2%
Portugal	593	575	(3.0%)	(3.0%)
Israel	233	235	0.8%	1.5%
Dominican Republic	173	174	0.7%	5.1%
French Overseas Territories	51	56	10.0%	10.0%
Others	42	64	52.5%	54.2%
Intersegment Adjustments ²	(10)	(55)		-
Total Altice N.V. Group Consolidated	5,982	5,828	(2.6%)	(1.7%)

¹ The figures shown in this presentation are pro forma defined here as results of the Altice N.V. Group as if all acquisitions had occurred on 1/1/15, including PT Portugal (MEO), Suddenlink, Cablevision (Optimum), NextRadioTV and Altice Media Group France (and excluding Newsday Media Group, Cabovisao, ONI, La Reunion and Mayotte mobile activities as if the disposals occurred on 1/1/15). Segments presented on a standalone reporting basis and Altice Group figures presented on a consolidated basis. Segments presented on a standalone reporting basis and Altice Group figures presented on a consolidated basis. SFR figures shown including media assets on a pro forma basis (i.e. NextRadioTV and Altice Media Group)



² Including corporate revenue of €35.8m in Q2 2016 and €8.0m in Q2 2015

PRO FORMA CONSOLIDATED EBITDA¹

€m	Q2-15	Q2-16	YoY Reported Growth	YoY Constant Currency Growth
France	1,071	999	(6.8%)	(6.8%)
o/w NextRadioTV	16	21	27.0%	27.0%
US (Optimum)	433	471	8.7%	11.1%
US (Suddenlink)	223	258	16.0%	18.5%
Portugal	227	279	22.5%	22.5%
Israel	111	111	(0.1%)	0.5%
Dominican Republic	91	91	0.2%	4.5%
French Overseas Territories	20	22	10.5%	10.5%
Others	25	42	67.2%	68.4%
Corporate Costs ²	3	(7)	-	-
Total Altice N.V. Group Consolidated	2,205	2,265	2.7%	3.7%

¹ The figures shown in this presentation are pro forma defined here as results of the Altice N.V. Group as if all acquisitions had occurred on 1/1/15, including PT Portugal (MEO), Suddenlink, Cablevision (Optimum), NextRadioTV and Altice Media Group France (and excluding Newsday Media Group, Cabovisao, ONI, La Reunion and Mayotte mobile activities as if the disposals occurred on 1/1/15). Segments presented on a standalone reporting basis and Altice Group figures presented on a consolidated basis. Segments presented on a standalone reporting basis and Altice Group figures presented on a consolidated basis. SFR figures shown including media assets on a pro forma basis (i.e. NextRadioTV and Altice Media Group)



² Corporate costs after intersegment adjustments on a consolidated basis were €9.2m in Q2 2016 and €5.2m in Q2 2015

PRO FORMA CONSOLIDATED CAPEX¹

€m	Q2-15	Q2-16	Q2-16 % Capex to Sales
France	406	572	20.6%
o/w NextRadioTV	-	7	11.4%
US (Optimum)	219	173	12.1%
US (Suddenlink)	104	72	12.7%
Portugal	102	90	15.6%
Israel	74	112²	47.7%
Dominican Republic	28	34	19.5%
French Overseas Territories	9	14	25.6%
Others	11	41	64.4%
Total Altice N.V. Group Consolidated	953	1,108	19.0%

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² Including one-off payment related to the network sharing JV in Israel of €61m in Q2 2016