



PRESS RELEASE

Paris, 27 June 2018

SFR is more committed than ever to providing all of France with fibre broadband

- **SFR signs an agreement with Orange to lay down fibre in AMII (Appel à Manifestation d'Intention d'Investissement) areas¹**
- **SFR is first partner of local authorities, through the RIP ['public initiative' networks to provide high-speed broadband to areas not otherwise covered]**
- **SFR is main fibre broadband infrastructure provider in France**

SFR signs an agreement with Orange to lay down fibre in AMII (Appel à Manifestation d'Intention d'Investissement) areas

SFR and Orange have signed an agreement to extend their FTTH (fibre-to-the-home) networks beyond the very densely populated areas. This agreement covers a part of the moderately populated area (AMII) that was not covered under the agreement signed by SFR and Orange in 2011.

The area in question has 2.9 million homes and business premises which will now be split as follows:

- 1.83 million homes and business premises will be served by Orange in 363 municipalities.
- 1.07 million homes and business premises will be served by SFR in 291 municipalities.

SFR is committed, under Article L.33-13 of the French Postal and Electronic Communications Code, to complete the extension of its network to the 1.07 million homes and business premises by the end of 2020.

This commitment, together with the one made in 2011, will see SFR enabling, in total, 2.6 million fibre optic access points in the AMII area.

The agreement reaffirms SFR's essential role in providing the whole of France with superfast broadband, thus strengthening SFR's position as the country's leading broadband provider.

SFR is first partner of local authorities, through the Public Initiative Networks

With 30 Public Initiative Networks, and FTTB networks that extend across the country, SFR has partnered the local authorities from the outset.

SFR continues to be the number one partner of the local authorities not only by responding to all Public Initiative Network tenders and to all invitations to demonstrate local commitments (AMEL), but also by now operating commercially in all the RIP (PIN) areas.

In recent weeks, SFR has also signed agreements with several public service concessionaires, enabling it to offer its services in these areas. Thus, on 20 June, SFR announced its agreement with Covage, the concessionaire in charge of the construction and operation of the high speed broadband network in the Department of Seine-et-Marne. This will allow individuals and businesses in the municipalities served to subscribe to SFR's fibre broadband offerings. Similarly, on 21 June, SFR announced an agreement with Axione, the concessionaire in charge

¹ Translator's note: Under the French government's commitment to provide the whole of France with high speed broadband, in 2011 it invited private telecommunications services companies to demonstrate their interest in deploying FTTH fibre optic networks in areas of the country outside the densely populated main conurbations, but nonetheless being sufficiently populated to warrant investment.

of the construction and operation of the high speed broadband network in the Departments of Nord and Pas-de-Calais.

In the coming weeks, SFR will announce the arrival of its services to other Public Initiative Networks deployed by local authorities.

SFR is main fibre broadband infrastructure provider in France

Altice-SFR has been investing heavily - nearly 7 billion euros over the last three years - to roll out high speed broadband to every part of the country. The results speak for themselves: with almost 11.5 million FTTB / FTTH access points equipped to connect to fibre broadband, SFR owns France's principal high speed broadband infrastructure.

SFR reaffirms its objective of having 22 million superfast broadband connection points by the end of 2022 in very densely populated areas (ZTD) and moderately populated areas (AMII).

Alain Weill: "Now more than ever, rolling out fibre networks right across the country represents a priority for SFR in France. SFR continues to roll out fibre broadband infrastructure at a steady pace, be it in very densely populated or moderately populated areas, or through the Public Initiative Networks. SFR fully endorses the government's objective of bringing superfast broadband to all French citizens by 2022. In order to meet these government objectives, it is imperative that we modernise all our networks, which will enable us to provide subscribers throughout the country with fibre to the home."

About Altice France

Altice France is the leading player in telecoms and media convergence in France.

Through SFR, France's second largest operator, Altice France is a key player in telecoms serving 22 million customers. Equipped with the first fiber optic network (FTTB / FTTH) with almost 11.5 million eligible plugs, SFR also has the largest number of 4G antennas in the country and covers almost 97% of the population. SFR has major positions in the entire market, whether with the general public, companies, communities or operators.

Altice France is also a leading media group with 14 TV channels, 2 radio stations, 5 press titles, around iconic brands such as BFM, RMC, Libération and L'Express.

Whether through its digital kiosk, its sports rights portfolio, the production, financing or purchase of original and exclusive content, Altice France invents new publishing and distribution models open to all.

In 2017, Altice France achieved a turnover of 10.8 billion euros.

Twitter : [@AlticeFrance](https://twitter.com/AlticeFrance)